

### What is SelectUSA?

SelectUSA is the U.S. government program to promote and facilitate business investment in the United States.

### How do we help?

We work with companies and U.S. economic development organizations to provide information, facilitate direct connections, and resolve questions regarding federal regulations. We also provide a promotional platform for U.S. state and local governments.

### Terminology

<u>UBO</u>: Ultimate Beneficial Owner; the entity at the top of an affiliate's ownership chain.

<u>Position/Stock</u>: *Snapshot of cumulative FDI taken at year end.* 

<u>Flow</u>: FDI coming into a country over a period of time.

#### Reach out to us

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## Foreign Direct Investment (FDI):

# **GERMANY**

#3

Third largest source of FDI in the United States in 2014 (by UBO)



Supporting U.S. Jobs

641,100

Number of U.S. workers employed by U.S. affiliates of German-owned firms in 2013.

#1 Auto Components



Investing in Innovative R&D

# \$6.4 billion

Value of research and development (R&D) spending by U.S. affiliates of Germanowned firms in 2013.



Expanding U.S. Exports

# \$44.4 billion

Total contribution to U.S. goods exports by German-owned firms operating in the United States in 2013.

## German FDI in the USA (in USD millions)

2013 2010 2011 2012 2014 Position (UBO) \$247,721 \$251,183 \$289,595 \$275,537 \$312,898 \$18,760 \$16,396 \$6,709 **Flow** \$16,348 \$19,124

U.S. FDI in Germany (in USD millions)

2010 2011 2012 2013 2014 Position (UBO) \$103,319 \$119,648 \$121,072 \$123,322 \$115,533 **Flow** \$5,898 \$8,187 \$1,860 \$-1,305 \$-799

Source: Bureau of Economic Analysis (latest available as of Dec 2015)

## **TOP 6 INDUSTRY SECTORS**

by # of announced German FDI projects in the USA

**IT Services** 

44 Auto Company 42 Software & 45 Electronic

2 Industrial #4 Chemicals #6 Plastics

Source: fDi Markets (data from Jan 2003- Jan 2015)

Components